

February 12, 2007

26521 Brooks Circle  
Stevenson Ranch, CA 91381-1431

Neal P. Weichel  
2510 The Old Road  
Santa Clarita, CA 91381

Dear Neal P. Weichel:

I just wanted to follow up and thank you for your assistance during our recent real estate needs. I appreciate the time you took with our family during the selling of our Valencia home and the purchasing of our Stevenson Ranch home.

You and your staff were outstanding from day one. Although it has been over two months now, you and your team have continued your outstanding service.

You did an outstanding job of pricing our home. Although the market was on the decline, after only ten days we had two offers on our home. During the transactions, both Barbara and Chad were very helpful. They both always seemed to be available and they both were very friendly and personable.

Kim and I appreciate your dedication and hard work. It is no secret why you have the best real estate team in the Santa Clarita Valley.

Sincerely,

A handwritten signature in black ink that reads "Don Thompson". The signature is written in a cursive, flowing style.

Don (& Kim) Thompson

D.D.T.