

Neal Weichel
25101 The Old Road
Santa Clarita, CA 91381

June 3, 2003

To whom it may concern,


I believe the strongest testimonial, is that of repeat business. I would like to say thanks again to the Weichel team for making dreams a reality.

On several corporate relocations, I experienced a negative financial impact in both the purchase and sale of my homes. In large part this was because I opted for agents that were friends of friends or friends of family. It was after these experiences that I came to the conclusion that too much was at stake and that I needed to do what was right for me. I was determined to find a professional that was knowledgeable about the market, well connected, trustworthy and had a game plan for producing optimal results.

When I relocated to the Santa Clarita Valley in 1996, I interviewed several agents and developed a high level of confidence in Neal and his team. I found that they leave little to chance or guess work, and they work "smart" to make things happen.

They delivered then and they recently delivered again during the past 60 days. I would without hesitation use Neal and his team again. They did a great job!

Sincerely,



Rick DePaiva
District Manager
Waste Management of San Gabriel/ Pomona Valley